Selling HP Personal Systems Services

Kód kurzu: 01078084

This course provides an overview of the HP computing services portfolio and how to best match it with the customer needs.

Pro koho je kurz určen

HP and channel partner employees interested in selling HP computing

Co Vás naučíme

Why services matter

What services to sell

How and when to sell services

Winning with HP

Požadované vstupní znalosti

None

Osnova kurzu

Why services matter

What services to sell

How and when to sell services

Winning with HP

GOPAS Praha
Na Strži 2097/63
140 00 Praha 4 - Krč
Tel.: +420 226 201 390
info@gopas.cz

GOPAS Brno
Nové sady 996/25
602 00 Brno
Tel.: +420 530 513 590
info@gopas.cz

GOPAS Bratislava
Dr. Vladimíra Clementisa 10
Bratislava, 821 02
Tel.: +421 902 903 132
info@gopas.sk

Copyright © 2026 GOPAS, a.s.,
All rights reserved